

INVITATION FOR EXPRESSION OF INTEREST

TENDER NO. ZRL/TEN/DCP/00001/2015

DEVELOPMENT OF TERMINAL FACILITIES FOR RAIL TRAFFIC THROUGH THE PUBLIC PRIVATE PARTNERSHIP

Zambia Railways Limited is an enterprise wholly owned by the Government of the Republic of Zambia. It was established under the Railways Act No. 17 of 1982. Zambia Railways Limited operates a total length of 1,248 KM of 1067mm gauge of single Track.

Zambia Railways Limited's main strategic objective for the next five years is to grow both the freight tonnage and revenue. Movement of containerised traffic is one of the objectives in the five years Strategic Business Plan but lack of handling facilities for this kind of traffic is a major challenge.

ZRL intends to offer intermodal services to a wide range of its customers by developing Terminal Handling Facilities at some of its major stations along the line of rail and Chipata, respectively through the participation of the private sector. The terminal facilities are supposed to be sources of Cargo to Zambia Railways Limited. At the same time these will be loading and offloading points.

Zambia Railways Limited has massive land that it intends to utilise for the above projects so as to make a meaningful contribution to the company's objectives. Therefore, the company intends to lease the said land for the development of terminal facilities at the following eight (8) sites/locations:

S/No.	LOCATION	PROPOSED SITE
1	Livingstone	South end of Livingstone yard near the loco sheds
2	Lusaka	Lusaka Goods shed
3	Ndola	Ndola Goods shed
4	Kitwe	Behind kitwe loco sheds or adjacent to former kitwe Goods shed
5	Chambishi	Chambishi yard
6	Chingola	Chingola Goods shed and yard
7	Chililabombwe	Chililabombwe Good shed and yard
8	Chipata	Chipata yard

Zambia Railways Limited now invites Expressions of Interest from interested firms or consortiums for the development of Terminal Facilities for Rail Traffic at the above stated locations. The Expressions of Interest must provide the following information:

Information on the firm(s) and its representatives (if any), the Name, Nationality, Address, Telex/Telephone and Facsimile/ E-mail; Indicate under which name (s) and for how long the company has been providing similar services/works; The firm's General Organizational Chart to execute the appraisal, design, construction, commissioning and operation phases, the Name, Position and Curriculum Vitae of key personnel; information on the experience of the firm(s) in the development of similar projects over the last ten years with the following details:

- A detailed Company profile;
- Certificate of incorporation;
- CVs of key personnel to be deployed on the PPP project;
- Past performance record of similar projects; and
- Summary of financial statement

If two or more firms associate themselves, each one must include their own information documentation as stipulated above in the consortium submission. Interested firms are advised to provide any other additional information. All the information provided must be in *English*.

Five (5) copies of Expression of Interest including the original should be clearly marked "TENDER NO. ZRL/TEN/DCP/00001/2015-EXPRESSION OF INTEREST FOR THE DEVELOPMENT OF TERMINAL FACILITIES FOR RAIL TRAFFIC THOUGH THE PUBLIC PRIVATE PARTNERSHIP" and addressed to the Manager Procurement and Supplies, Zambia Railways Limited, 1st Floor Shitima House, Kafue River Road, P.O. Box 80935, Kabwe, Zambia and must be received not later than *Friday August 28, 2015 at 10:00 hours local time*.

Appropriately bound and sealed Expression of Interest must be deposited in the Tender Box situated at Zambia Railways Limited, 1st Floor Shitima House, Kafue River Road, Kabwe, Zambia on or before *Friday August 28, 2015 at 10:00 hours local time* and any Expressions received after the time stipulated above will not be accepted.

Expression of Interest will be opened soon after closing in the Board room, at Shitima House 1st Floor along Kafue River Road, in the presence of the bidders or their representative who may choose to attend. **TELEGRAPHIC AND OR/ELECTRONIC SUBMISSIONS WILL NOT BE ACCEPTED.**

Manager Procurement and Supplies.

FOR CHIEF EXECUTIVE OFFICER

ZAMBIA RAILWAYS LIMITED